

# OFFER MORE OPTIONS WITH FEWER SKUs

## REDUCE SKUs

From 30 SKUs offer over 150 rack combinations for 12 van models.

Offer **Base**, **Clamp down**, or **Rotation** features (FEA) from the same inventory.

## SELL MORE

Have the right product in stock at the right time.

## SELL UPGRADES

Customers can easily upgrade their rack features (FEA) from Base models to Clamp-Down to Rotation when the budget allows or the need arises.



## IMPROVED LABELING

New modular labels are color coded.

**MOUNTINGS** | **CROSSBARS** | **FEATURES**  
(FBM) | (CBR) | (FEA)

Now, installers can ensure they have everything they need before opening a single box. This also simplifies inventory control.



Color coded box labels

## LIGHTER, EASIER TO HANDLE INVENTORY

Modular boxes are lighter and easier to handle than a full rack box. For example, a modular box weighs 30 lbs., while a full rack box weighs 130 lbs.



**PRIME DESIGN**  
A Safe Fleet Brand

Call for more details at 877-463-7225

[WWW.PRIMEDESIGN.NET](http://WWW.PRIMEDESIGN.NET)

**PRIME DESIGN**<sup>TM</sup>

A Safe Fleet Brand

**ErgoRack**<sup>®</sup>  
**MODULAR**



**FLEXIBLE RACK  
BUILDING SYSTEM**

ML-7.2-4052 / Rev. C / 01-01-2017

# BUILD OVER 150 CONFIGURATIONS WHILE STOCKING ONLY 30 MODULES.

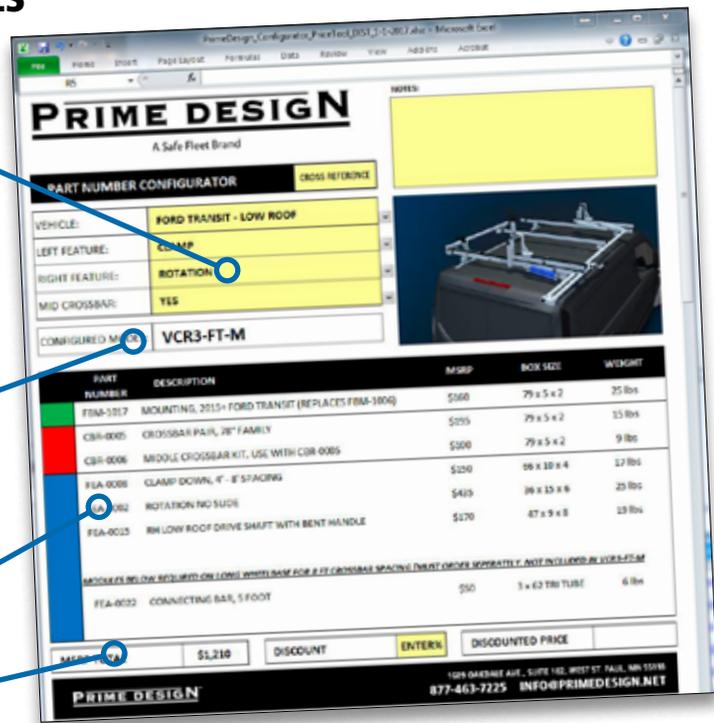
## GREAT CUSTOMER FACING VISUAL TOOLS

Choose vehicle and Rack Features

Order using Configured Model Number

Or, order using Module part numbers

Pricing



Configuration/Pricing Tool

## READY TO INSTALL ON

- Ford Transit (low, medium & high roof) and Transit Connect
  - Chevy City Express
  - Chevy Express & GMC Savana
  - Ram ProMaster and ProMaster City
  - Mercedes Sprinter and Metris
  - Nissan NV Cargo and NV200
- (Includes all wheel bases and roof heights)*

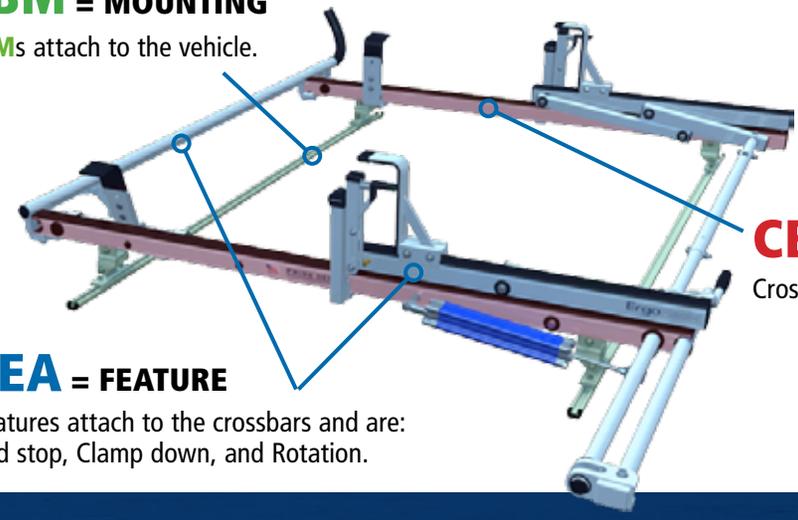


Choose vehicle (FBM) and Rack Features (FEA)



**FBM = MOUNTING**  
FBMs attach to the vehicle.

**FEA = FEATURE**  
Features attach to the crossbars and are: End stop, Clamp down, and Rotation.



## Modular product maps



Determine need for additional crossbar (CBR)

**CBR = CROSSBAR**  
Crossbars attach to the mountings.